

## Message Text

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15

ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /014 W

----- 007875

P R 241600Z SEP 74

FM AMEMBASSY STOCKHOLM

TO USDOC WASHDC PRIORITY

SECSTATE WASHDC 2970

AMEMBASSY COPENHAGEN

AMEMBASSY HELSINKI

AMEMBASSY OSLO

UNCLAS STOCKHOLM 4253

FOR BIC/OIM/CAYA

E.O. 11652: N/A

TAGS: BEXP, SW

SUBJECT: COMMERCIAL PROGRAM: SCANBUILD III - PROCUREMENT

1. STC HAS BEEN ADVISED BY LETTER AND TELEPHONE THAT FOUR ADDITIONAL COMPANIES WILL BE REPRESENTED IN THE STOCKHOLM EXHIBITION BY TWO EMC'S. NO DETAILS OR CATALOGS ARE AVAILABLE AT STC AND REPFLIND EFFORTS ARE AT PRESENT IN HIGH GEAR.

2. WILLIAM SINGER, PARIS REPRESENTATIVE OF BALLAGH AND THRALL HAS ADVISED THAT MASTER DISPOSER, A MANUFACTURER OF INDUSTRIAL WASTE DISPOSER EQUIPMENT AND DOWNS CARPET CO. A MANUFACTURER OF INDUSTRIAL CARPETING WILL ALSO BE REPRESENTED IN THE BALLAGH AND THRALL BOOTH. PLEASE CONTACT PAUL MARSHALL ON AN URGENT BASIS B&T IN PHILADELPHIA AND REQUEST AN EXPEDITED DELIVERY OF CATALOGS, MDF'S AND RELATED MATERIALS TO ASSIST REPFLIND EFFORTS.

3. A LETTER FROM MR. JEREMY J. FITZ-PATRICK, V.P., VIRGINIA EXPORT MANAGEMENT ASSOCIATES, TELEPHONE (804) 596-6331 ADVISES THAT HIS ORGANIZATION WILL BE PARTICIPATING IN THE EXHIBITION ON BEHALF OF ANDERSON CORPORATION; MORGAN MILLWORK COMPANY; HOME CRAFT CORP.

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AND D.G. SHELTER COMPANY. NO PREVIOUS CORRESPONDENCE

OR INDICATION OF THIS COMPANY'S PARTICIPATION HAS BEEN  
ROUTED TO STOCKHOLM. PLEASE ADVISE FITZ-PATRICK THAT  
NONE OF HIS COMPANIES WILL APPEAR IN THE CATALOG  
(6 PAGER) AND THAT CATALOGS ARE NEED EFFECTIVELY TO  
FIND REPRESENTATIVES OR STOCKING DISTRIBUTORS. STC IS  
PREPARING AN ADDENDUM TO ITS REPFIND LETTER TO ASSIST IN  
SUCH EFFORTS BUT CATALOGS AND RELATED INFORMATION ARE URGENTLY  
NEEDED. STRAUSZ-HUPE

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 24 SEP 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
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**Disposition History:** n/a  
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**Errors:** N/A  
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**Review Authority:** boyleja  
**Review Comment:** n/a  
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